



MLS Training By RealtyPro Solutions

Location: Springhill Suites by Marriott
113 E Sydnor Ave, Ridgecrest, CA 93555

Date: Wednesday October 28th, 2026

9:00 am - 10:00 am (Drawing For 1 year FREE Virtual Tours via RealtyTours.com)

- The Basics: Quick Review for Beginners
 - ▶ Navigation Basics
 - ▶ How To: Search, Sort, Select, Preview, Print, & Email
 - ▶ Wildcard searches, multiple property searches by APN# or MLS#
 - ▶ Tips for entering New Listings > County Tax Records (Property Data)
 - ▶ Q&A

10:00 am - 11:00 am (Drawing For 1 year FREE website via RealtyProIDX.com)

- Intermediate/Advanced Class
 - ▶ Advanced Search Tips & Tricks (Archive Listings)
 - ▶ Saved Searches (Listing Collections)
 - ▶ Creating/using Custom Views
 - ▶ Prospecting/Farming Searches (Area, Owners, Expireds, etc.)
 - ▶ Map Searches (Saved Maps)
 - ▶ Quick CMA (Map Radius Search & Instant Valuations)
 - ▶ New Listing Alerts (Auto Email Prospecting)
 - ▶ Listing Watches
 - ▶ AI- Photos & Remarks
 - ▶ Notifications
 - ▶ Finding Property Corners with GPS App & County Records

11:30 am - 12:30 pm (Drawing For 1 year FREE Virtual Tours via RealtyTours.com)

- Market Analysis & Property Valuation
 - ▶ Fully Customizable CMA's (with Price Adjustments)
 - ▶ Stats & Reports
 - ▶ Market Watch (Customizable Hot Sheets)
 - ▶ Listing Watch

1:00 pm - 2:00 pm (Drawing For 1 year FREE website via RealtyProIDX.com)

- Intermediate/Advanced Class
 - ▶ Mobile App
 - ▶ Search Tips & Tricks (Archive Listings)
 - ▶ Creating Teams
 - ▶ Managing Contacts (Linking Listings) - Private Notes
 - ▶ AI- Photos & Remarks
 - ▶ Detail View (Map Overlays, Listing History, Screen Lock, Listing Watch,
 - ▶ Q&A

Thanks for coming. Have a nice day!!!