

# I.W.V. REAL ESTATE VIEWS

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## ◆ OCTOBER – DECEMBER EVENTS CALENDAR

Columbus Day, Monday, October 9, Office Closed

Board of Directors Meeting, Tuesday, October 10, 10:00 a.m., Association Office

MLS Committee Meeting, Wednesday, October 11, 10:00 a.m., Association office

C.A.R. Directors' Meetings, October 17-21. REALTOR® EXPO, Oct. 17-19, Long Beach Convention Center, Association office OPEN. See page 2 for EXPO events.

General Membership Meeting & Luncheon, Tuesday, October 24, 12 noon, Carriage Inn, C.A.R. Directors' Meeting Reports given by Bob Murphy & Joette Chantler

### **51<sup>st</sup> Annual Installation Dinner, Friday, November 17, Carriage Inn**

“Tree of Giving” Potluck, Wednesday, Dec. 6, 11:00 a.m.-1:00 p.m., Association Office

## FROM THE PRESIDENT

Dean Philippy, Membership chair and Sandy Nagel, Association Executive held a New Member Orientation on Tuesday, September 26. It was well attended. We believe that our new members went away informed and more aware of the services provided by the local, state, and national associations of REALTORS®. I want to thank all of you who attended.

Please make it a point to welcome new members Suzanne Gillette, Realtor®, Coldwell Banker Best Realty; Nepheli Wander, Realtor®, Coldwell Banker Best Realty; and Lorna Hite, Realtor®, A1 Realty.

Local contributions to the C.A.R. REALTOR® Action Fund (formerly the Political Action Fund) are being made by less than 30% of our REALTOR® members. If you still are unsure why you need to make this contribution there is a 7 1/2 minute DVD in the Association office which states the reasons clearly. Please stop by the office and ask to view “The Power of REALTOR® Involvement”. One year we actually had 100% participation. Let's try and get our numbers up to at least 50%.

We have frequent requests from local charitable organizations for monetary contributions or other donated items. The Board of Directors has voted to form the “Community Relations Committee” to consider these requests and make recommendations to the Board. If you wish to serve on the new committee, contact me and volunteer your services.

If you have not registered for the C.A.R. EXPO or any of the accompanying events be sure to do so right away. The EXPO in Long Beach kicks off with Tech Tuesday, October 17 and runs through Thursday, October 19.

Sincerely,

**Bob Murphy, President**

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815 N. Downs St., Suite D

Ridgecrest, CA 93555-3386

760 384-4070 Fax 760 384-4071

e-mail [raar@mchsi.com](mailto:raar@mchsi.com) website [ridgecrestaor.com](http://ridgecrestaor.com)

## **NEW OR REVISED C.A.R. LEGAL MEMORANDA**

(Available on Legal's [What's New](#) and the [Legal Memoranda](#) pages on *C.A.R. Online* @ [www.car.org](http://www.car.org).)

Homeowners' Associations: A Guide for REALTORS®. (September 1, 2006). This legal article has been substantially revised to reflect all the changes to the law since 2003 including AB2100 which was just chaptered on August 28, 2006. The following questions have been added: Questions 8, 22, 24, and 71. The (disclosures – Question 65) simply links to the separate legal article, *Condominiums and Other Common Interest Development Disclosures* (which has been recently revised).

Disciplinary Action Implementation Guidelines, (September 7, 2006). It is available on Legal's [Ethics/Board Arbitration](#) page on C.A.R. Online. This legal article has been updated to reflect the current NAR rules and policies. The guidelines are intended to aid both members and boards/associations in the implementation of the California Code of Ethics and Arbitration Manual.

## **COMMERCIAL DAY AT EXPO (WEDNESDAY, OCTOBER 18)**

Don't miss an entire day of commercial education seminars at the EXPO. The keynote address, "How to Become the Listing King in Your Territory", will be presented by Jim Gillespie.

### **BECOME A SRES® (Senior Real Estate Specialist) at the C.A.R. EXPO**

Move your business forward – and reach the fastest growing market – 50 and beyond. Become an SRES® via the convenient Blended Delivery at C.A.R.'s EXPO. Part I on October 18<sup>th</sup> is a full day with a live instructor. Part II gives you the flexibility of completing the course via a series of on-line modules and final exam, accessible 24/7 from your home or office over a 30 day period. Gain the knowledge to serve maturing clients and the tools to position yourself as a specialist in your market. Continental breakfast and lunch will be provided. Call 1-800-500-4564 or go to the website [www.seniorsrealestate.com](http://www.seniorsrealestate.com).

Go to CAR's website for complete information on events happening at the EXPO.

#### **2006 Board of Directors**

Robert Murphy, President

Joette Chantler, President Elect

Dru Hawkins, Treasurer

Renee Whitman, Secretary

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